



## Who are we?

Formed June '15 when our IT customers around Winchester asked for help

Provide superfast internet into rural communities, many have been neglected for <10 years since early days of ADSL

Part fibre-part wireless for best price-performance

Supporting local economy and families

[sales@gigabeam.co.uk](mailto:sales@gigabeam.co.uk)



[gigabeam.co.uk](http://gigabeam.co.uk)  
01962 678620



**What are we offering?**

10, 30 & 50 Mb internet

Symmetrical upload and  
download speeds

Choice of home and  
business packages

[sales@gigabeam.co.uk](mailto:sales@gigabeam.co.uk)



**Speedy broadband  
for your home**

[gigabeam.co.uk](http://gigabeam.co.uk)  
01962 678620



| OFFICE 10               | POPULAR OFFICE 30              | OFFICE 50                      |
|-------------------------|--------------------------------|--------------------------------|
| £ 59.00 Monthly         | £ 69.00 Monthly                | £ 99.00 Monthly                |
| 10Mb /Sec Up & Down     | 30Mb /Sec Up & Down            | 50Mb /Sec Up & Down            |
| £275 Install            | £350 Install (Enhanced Router) | £350 Install (Enhanced Router) |
| 500GB /Mth Fair Usage   | 1000GB /Mth Fair Usage         | 1500GB /Mth Fair Usage         |
| 24 Month Contract       | 24 Month Contract              | 24 Month Contract              |
| Fixed IP                | Fixed IP                       | Fixed IP                       |
| Enhanced Care           | Enhanced Care                  | Enhanced Care                  |
| <a href="#">Sign Up</a> | <a href="#">Sign Up</a>        | <a href="#">Sign Up</a>        |

| HOME 10                     | POPULAR HOME 30             | HOME 50                     |
|-----------------------------|-----------------------------|-----------------------------|
| £ 29.99 Monthly             | £ 39.99 Monthly             | £ 59.99 Monthly             |
| 10Mb /sec Up & Down         | 30Mb /sec Up & Down         | 50Mb /sec Up & Down         |
| £180 Install                | £180 Install                | £180 Install                |
| 200GB /mth fair usage       | 500GB /mth fair usage       | 1000GB /mth fair usage      |
| 24 month contract           | 24 month contract           | 24 month contract           |
| Dynamic IP                  | Dynamic IP                  | Dynamic IP                  |
| Standard Care               | Standard Care               | Standard Care               |
| Home prices Include VAT@20% | Home prices Include VAT@20% | Home prices Include VAT@20% |
| <a href="#">Sign Up</a>     | <a href="#">Sign Up</a>     | <a href="#">Sign Up</a>     |

# Costs?

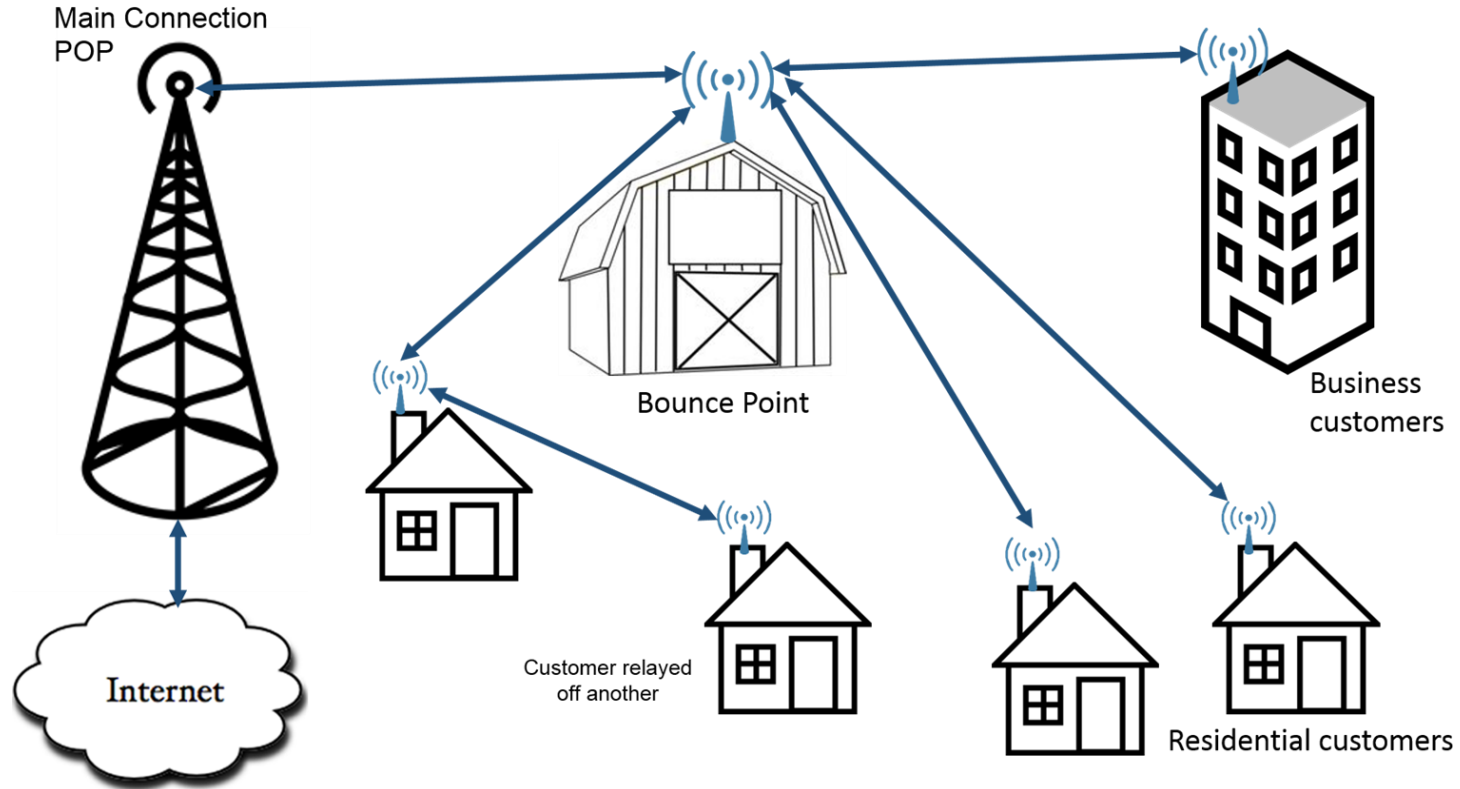
1-off equipment installation  
monthly rental

2-year

Pricing on [gigabeam.co.uk](http://gigabeam.co.uk) assumes >15 customers

Custom pricing for very small communities or bespoke service  
[sales@gigabeam.co.uk](http://sales@gigabeam.co.uk)  
[gigabeam.co.uk](http://gigabeam.co.uk)  
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## How It Works





## When can I have it?

Once we sign up more than 15 customers, about 4 to 8 weeks

Max 30 customers for first installation

Further installations will be planned according to local demand





Rocket fast broadband

01962 678 620

[sales@gigabeam.co.uk](mailto:sales@gigabeam.co.uk)

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## Typical Equipment on homes / offices



Outdoor Equipment -  
Gateways and Mesh  
antennas

[sales@gigabeam.co.uk](mailto:sales@gigabeam.co.uk)



Indoor router /  
power supplies

[gigabeam.co.uk](http://gigabeam.co.uk)  
01962 678620



Why are symmetrical up/down speeds helpful?

How do we compare with existing superfast internet?

Why 2 year contracts?

What about UHD & 4k TV?







## Large Provider Fibre Based Connection Speed Tests September 2015

| Provider                             | Median Download | Mean Download | Median Upload | Mean Upload |
|--------------------------------------|-----------------|---------------|---------------|-------------|
| FTTC Overall (excludes Virgin Media) | 25.5 Mbps       | 27 Mbps       | 7.7 Mbps      | 8.4 Mbps    |
| BT                                   | 28.4 Mbps       | 29.6 Mbps     | 8.5 Mbps      | 8.9 Mbps    |
| Plusnet                              | 30.8 Mbps       | 31.4 Mbps     | 9.1 Mbps      | 9.9 Mbps    |
| Sky                                  | 21.4 Mbps       | 21.9 Mbps     | 7.3 Mbps      | 6.7 Mbps    |
| TalkTalk                             | 25.1 Mbps       | 25.8 Mbps     | 2 Mbps        | 4.6 Mbps    |
| Virgin Media                         | 39.8 Mbps       | 46.9 Mbps     | 5.1 Mbps      | 6.2 Mbps    |

Data from Thinkbroadband.com